



MT. VERNON

COMMUNITY SCHOOL CORPORATION

Engage, Educate & Empower Today's Students

FOOD2SCHOOL PURCHASING COOPERATIVE APPROVALS FOR 2023-2024

BACKGROUND: Northwest Allen County Schools serves as Lead District with the authority to administer procurement activities on behalf of the Food2School Purchasing Cooperative.

- Food2School member districts voted unanimously to renew all existing Contracts for GPO/Distributor, Milk and Bread for the 2023-2024 school year.
- Combined projected sales volume for the 2023-2024 school year is \$40,508,000.
- The goal of the Food2School Purchasing Cooperative is to obtain substantial savings by leveraging buying power on cafeteria food, supplies and services.
- The Food2School Purchasing Cooperative has grown from 55 districts in 2018-2019 to 99 Indiana school districts now serving the nutritional needs of 216,354 students.
- Northwest Allen County Schools Board of Trustees approved renewing existing contracts at their Board meeting on February 27, 2023.

RECOMMENDATION/FUTURE DIRECTION: Approve Contract Renewals for the 2023-2024 school year.

Submitted by:

Doris Johnson

Director of Food & Nutrition Services

www.mvcsc.k12.in.us

SCHOOL BOARD: Kellie Freeman Tony May Chad Gray Shannon Walls Phil Edwards

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Food2School Cooperative

2023-2024 Annual Participation Commitment

The Mt. Vernon Community School Corporation 4725 agree to participate in the selected
(District name) (Current enrollment)
Food2School Cooperative Bids/RFP selected below for the period of July 1, 2023 through June 30, 2024.

The deadline for returning the 2023-2024 Food2School Participation Commitment is April 1, 2023.

The Food2School Purchasing Cooperative reserves the right, but is not obligated to accept Participation Commitment forms received after the deadline, which are subject to approval on a case-by-case basis at the sole discretion of the Food2School Purchasing Cooperative Advisory Committee.

Return a signed copy by emailing to leeanne.koeneman@nacs.k12.in.us or by faxing to 260-637-8767. If faxing, please follow up with an email to be sure it was received.

The following list of bids are formal and sealed RFP's procured by the Food2School Cooperative on behalf of all participating members. Each participating member is required to indicate which bids will be used in the contract year of this agreement.

Placing an "X" next to any or all bids will be considered a commitment to purchase from that selected contract.

☒ **Group Buying Organization and/or Distributor for Prime Vendor Contract**

☒ **Milk/Dairy**

Pricing Structure: (Check only one)

Fixed Pricing ☒ Escalator Pricing ☐

Dairy Supplier: (Check only one)

☒ Prairie Farms ☐ Dairy Farmers of America ☐ Pleasant View Dairy

☒ **Bakery Supplier: (Check only one)**

☐ Alpha Bakery (for those serviced by Alpha Bakery - see attached list)

☒ I plan to use frozen bread products from the GPO contract for 2023-2024

☐ I will be obtaining my own bakery quotes or using an HPS bread contract

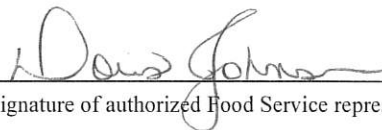
The individuals signing below are authorized to do so by the respective Parties to this agreement.

Doris Johnson

Name of authorized Food Service representative

3/16/2023

Date



Signature of authorized Food Service representative

doris.johnson@mvcsc.k12.in.us

Authorized Food Service contact email address

For Food2School Use Only - Do not write below this line

Food2School Authorized Signature

Date

Food2School Cooperative Representative

Vendor Name: Prairie Farms

ITEM DESCRIPTION	USAGE	VENDOR PRODUCT CODE	With Coolers				Without Coolers			
			FIXED ITEM PRICE	ESCALATOR PRICE		FIXED ITEM PRICE	ESCALATOR PRICE		Regulated	Vendor
				Regulated	Vendor		Regulated	Vendor		
1/2 pint fat free skim white milk, paper carton	245,488	5404	0.2226	0.2175		0.2126	0.2075			
1/2 pint low fat 1% white milk, paper carton	1,889,202	4752	0.2383	0.2329		0.2283	0.2229			
1/2 pint fat free skim chocolate milk, paper carton	5,581,348	6926	0.2873	0.2822		0.2773	0.2722			
1/2 pint low fat 1% chocolate milk, paper carton	2,814,646	1555	0.2826	0.2772		0.2726	0.2672			
1/2 pint fat free skim strawberry, paper carton	808,944	17025	na	NA		na	na			
1/2 pint low fat 1% strawberry milk, paper carton	775,488	7275	0.2826	0.2772		0.2726	0.2672			
1/2 pint fat free skim vanilla, paper carton	224,068	na	na	na		na	na			
1/2 pint low fat 1% vanilla milk, paper carton	41,484	na	na	na		na	na			
1/2 pint lactaid free milk (1% or less fat), paper carton	1,186	22458	0.77	0.77		0.77	0.77			
Pint low fat 1% chocolate, plastic container	9,348	29586	1.02	1.02		1.02	0.9927			
Pint low fat 1% strawberry, plastic container	1,188	na	na	na		na				
1 gallon whole white milk, plastic container	106	1060	3.685	3.74		3.535	3.593			
1 gallon 1% white milk, plastic container	1,150	1350	3.13	3.2		2.96	3.04			
1 gallon 2% white milk, plastic container	412	1229	3.436	3.5		3.276	3.34			
1 gallon 2% chocolate milk, plastic container	606	1518	3.7764	3.84		3.636	3.7			
1/2 gallon 1% lowfat buttermilk, plastic container	114	5684	2.13	2.126		2.05	2.04			
		#ERROR!								



March 8, 2023
Food 2 School Renewal
Price Adjustment Request 2023

Good Afternoon Leeanne,

As we have discussed over the past several weeks, renewing the current contract without a pricing adjustment and mode of adjustment during the contract would be extremely difficult for us based on several factors. The market in general continues to be extremely volatile and fluid as several key conditions in the geopolitical world threaten commodity pricing.

The first concern that we continue to have is the continuing war in Ukraine. The reality of a Spring Russian offensive has pushed the flour pricing up over the first six or so weeks of the New Year when we began talks for a renewal. Any significant acts of aggression can pressure the pricing of flour and other components to levels seen last February when the invasion began. At that time, the cost of flour increased 40% from sustained record highs in a matter of weeks. We currently continue to pay the same price for flour as we did much of last year due to the war, but also due to some national issues.

In December, the federal government intervened to prevent a national railroad strike. While this was definitively needed, it has also raised the cost of getting flour to each of our production facilities. As a large producer of bakery products, we use upwards of 5 million pounds of flour per week, primarily transported to our silos via railcar. We have received adjustments on pricing per hundredweight (CWT) once since the government intervention and do expect additional significant increases as we move through the calendar year. As China has ended many Covid restrictions, the international oil demand has dramatically increased while supply continues to be extremely limited. We do anticipate a continued increase to similar costing for diesel fuel across our entire fleet for the calendar year. While regular fuel did decrease dramatically from the second half of last year, diesel fuel saw very little downward movement.

Finally, as flour pricing has remained elevated, we are also now facing upward pressure on nearly all secondary bowl ingredients (all ingredients outside of flour used in production). Sugar, Cream Yeast, Salt, and Enzymes (shelf stabilizers and conditioners) have all increased on our breads, while eggs and butters have compounded pricing on our sweet goods side. All these factors make it impossible for us to renew our contract without addressing pricing. While we can continue to operate under the current pricing structures currently in place, we look to adjust pricing for the new school year as outlined on the attachment. We would further need an addendum added to the contract as an escalator clause for future protection due to the extreme volatility we have seen across component costs for the last 24 months.

Escalator Clause

"It is understood that, with unexpected market emergencies, pricing for a twelve-month period may not be realistic. In the event of an unc customary increase in the market price of any item or items covered by the contract, Alpha Baking will have the flexibility for price adjustments when substantiated by independent third-party market commodity bulletins over a thirty-day (30) period in advance of the request, and when the resulting price change would be 5% or greater."

As evidence of the continued cost pressures across our industry, I have included the current Federally Released PPI Chart for Commercial Bakery.

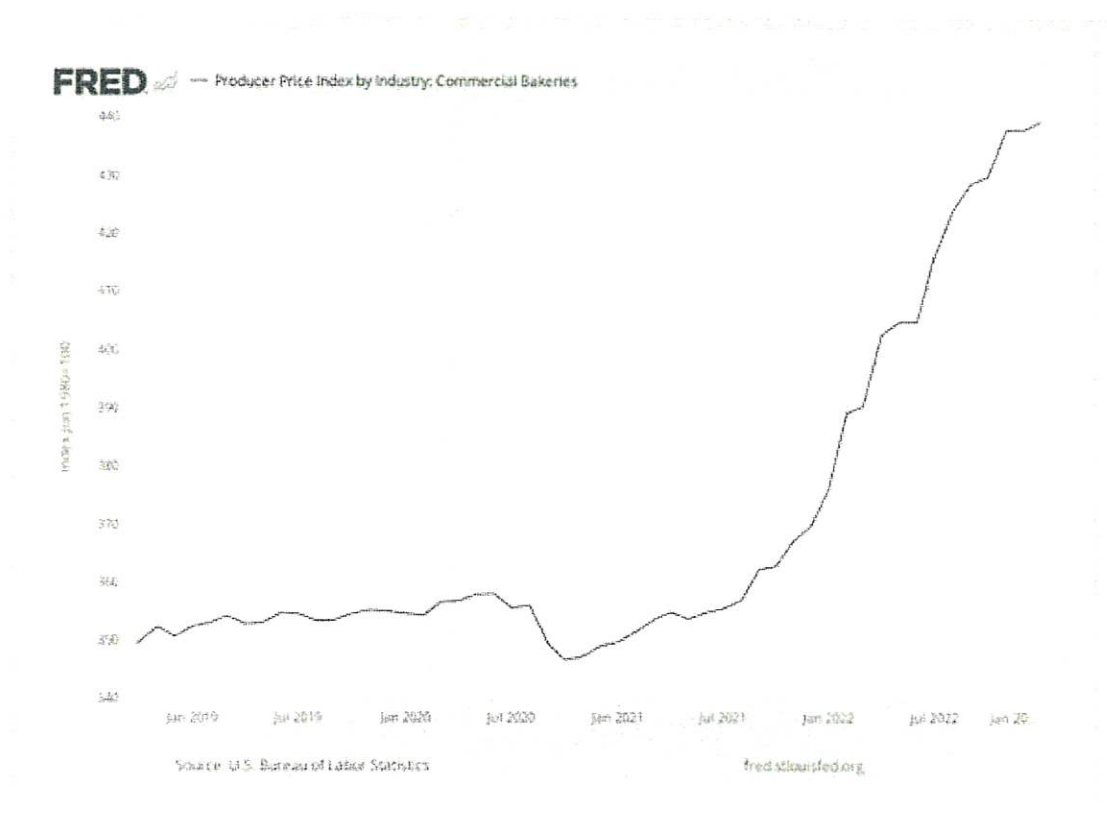
Please discuss with your membership and let me know what you would like to do in order to move forward.

We appreciate your continued patronage,

Timothy Perakis
Alpha Baking Company
VP DSD Fresh Sales

OLD WORLD & PAR-BAKED BREADS

S. ROSEN'S BAKERY / MARY ANN BAKERY



OLD WORLD & PAR-BAKED BREADS

S. ROSENS BAKERY / MARY ANN BAKERY

5001 WEST POLK STREET, CHICAGO, ILLINOIS 60644 773-261-6000 -- FAX 773-261-6065



Food 2 School Pricing Effective 8/1/2023

Product	Description	Current Price	New Price
11162	1.5lb White Wheat Split Top	\$ 2.05	\$ 2.59
12265	100 Whole Wheat Bread 32oz.	\$ 2.40	\$ 2.79
12385	School White Wheat Sandwich Bread	\$ 2.05	\$ 2.59
31401	White Wheat Steak Buns-SL, 24ct.	\$ 6.19	\$ 7.24
31454	Wheat Diamond Jims 24ct.	\$ 6.19	\$ 7.24
33037	White Wheat Slammers sliced 12ct.	\$ 1.91	\$ 2.19
33095	Pan Roll Solid 24ct.	\$ 3.25	\$ 3.99
33103	Wheat Dinner Rolls 24ct.	\$ 3.05	\$ 3.72
33119	White Wheat Dinner Rolls 24ct.	\$ 3.05	\$ 3.72
34072	B&S 8" Wheat Bread Stick 8ct.	\$ 2.15	\$ 2.42
42003	4"-5" School Honey Wheat Bread St.	\$ 2.15	\$ 2.42
51022	4" White Wheat Hamburger Bun 12ct.	\$ 2.04	\$ 2.39
51061	3.5" Ham PI 12ct.	\$ 1.89	\$ 2.09
51110	4"Ham PI 12ct. Bag Rosen's	\$ 1.95	\$ 2.17
51458	4" Ham Wheat 30ct.	\$ 4.59	\$ 5.51
51535	White Wheat Hamburger Buns 60ct.	\$ 9.15	\$ 10.98
51550	3.5" White Wheat Ham Buns 60ct.	\$ 9.15	\$ 10.98
53029	Hotdog PI 12ct. Bag Rosen's	\$ 1.90	\$ 2.17
53071	White Wheat Hot Dogs 12ct.	\$ 1.94	\$ 2.32
53401	Plain Hotdog Buns 30ct.	\$ 4.59	\$ 5.51
53460	Hot Dogs White Wheat 60ct.	\$ 9.15	\$ 10.98
61261	1.5oz Mini Wheat Bagel Sl. 12ct.	\$ 5.65	\$ 5.99
65003	Natural Grain Eng Muff 6ct.	\$ 2.61	\$ 2.77

OLD WORLD & FAR-BAKED BREADS

S ROSEN'S BAKERY / MARY ANN BAKERY