



MT. VERNON

COMMUNITY SCHOOL CORPORATION

Engage, Educate & Empower Today's Students

To: Dr. Parker & Mt. Vernon School Board of Trustees
From: Doris Johnson, Food Service Director
Re: Request for Proposal/Dairy Bids
Date: June 10, 2019

I recommend Prairie Farms Dairy as our milk/dairy supplier for the 2019-2020 school year. Prairie Farms Dairy was the only milk/dairy bid received. I request the approval for contract award for request for proposal for Food2School Cooperative for Milk & Dairy.

www.mvcsc.k12.in.us

SCHOOL BOARD: Michael McCarty Shannon Walls Beth Smith Kellie Freeman Tony May

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BOARD OF SCHOOL TRUSTEES

TITLE:Contract Award for RFP for Food2School Cooperative for Milk and Dairy

BACKGROUND: This recommendation is to establish a contract with a distributor(s) to procure milk and dairy products and distribution for the Food & Nutrition programs of member districts belonging to the Food2School Purchasing Cooperative.

- Four companies received the RFP. CloverCrest, Pleasant View, Dean Foods and Prairie Farms all returned Proposals for the districts they are able to provide products to.
- Pricing methods were requested both as fixed and escalator pricing.
- The RFP evaluation was a two-step process with price and technical proposals scored by the Food2School Advisory Committee then reviewed by members.
- Evaluators and Food2School members unanimously agreed that all proposals from all four companies were responsive and responsible.
- Each district chose the distributor and pricing method best suited to their program.
- There are 48 Food2School member districts participating in this RFP.
- The estimated value of the awarded contract is \$3 million.
- Warsaw Community Schools serves as the Lead District for the Food2School Purchasing Cooperative.

RECOMMENDATION/FUTURE DIRECTION: Award contracts for milk and dairy products for the 2019-2020 school year.

Submitted by:

Doris Johnson, Director of Food & Nutrition Services
